

**Job title:** Estimator

**Location:** Dukinfield

**Contract:** Permanent

**The Role:**

We have a great opportunity for an experienced Estimator to join our friendly, well-established engineering business based in Dukinfield, reporting to the Senior Estimating Engineer.

TP Group is a provider of Thermal Solutions to our customers. We are active in several markets including Oil and Gas, Power Generation & Defence.

The Estimator function is a key role within the business, the key deliverables are the timely completion of engineering estimates to understand the underlying costs of the manufacture of Shell and Tube Heat Exchangers and other products/services, from thermal design to shipping.

**Responsibilities will include:**

Working with the Key Account Management team to:

- Handle the estimating (and if needed, the thermal design) stage for the following Engineering Projects:
  - Shell and Tube Heat Exchangers (HEX)
  - Fabrications
  - Machining (VTC / Milling / lathe)
    - CMM

To do so the following is required:

- Interpretation of customers' requirements from drawings, datasheets and specifications
- Liaison with material and sub-contract service suppliers to determine best external costs.
- Preparation of detailed quotations for new and existing clients.
- Liaison with customers and follow up of potential sales, working closely with the Head of Key Account Management.

**General activities**

- Working with a close knit office team, we often have to help out the other departments in busy times.
- Follow company procedures, standards and External Regulatory Requirements (including ASME VIII, PD5500, TEMA, API660 & API661, amongst others).
- Maintain continuous professional development to ensure knowledge is up to date.
- Act as an ambassador for the company in all interactions with customers and the public.
- Provide a professional backup service for colleagues during peak times or during absence.

## About You

### Essential Requirements:

- Experience of working in a small team to help deliver on goals and objectives
- HNC or equivalent in an engineering discipline
- A background in a related technical role such as Estimator, Mechanical Engineer or Welder/Plater
- Excellent numerical and IT skills
- Ability to read engineering drawings
- Ability to read and understand customer specifications
- Strong communication skills with customers and colleagues at all levels of the company
- Ability to manage own work load and work under pressure in a busy environment

### Preferred but not essential:

- 5 years' experience in heat exchanger / pressure vessel estimation
  - Understanding of TEMA and ASME VIII Div.1
  - Thermal design experience, utilizing HTRI
  - 2 years' experience of Weld Fabrications and Machining of components
- Customer facing experience
- Use of CRM maximiser software

### Travel

- Mainly office based, however there may be the occasional need to attend local (UK) customers sites

## About Us

We are a professional services and technology partner to global, defence, energy, space and intelligence & communications programmes.

Because of our forward-thinking teams, mission-critical equipment operates effectively in the world's most challenging environments. Whether sharing innovative solutions or manufacturing advanced systems, absolute trust is core to all we do. In addition to our Group head office made up of support roles we also have two core business streams which are:

- **Technology & Engineering.** Design, deliver and support high-integrity systems from our facilities in Portsmouth, Manchester and Melksham. Engineering teams apply advanced techniques to produce solutions for our customers which can be relied upon for long service life, in difficult or dangerous environments. These include: atmosphere control systems for nuclear submarines and thermal management systems for chemical processing and energy industries.
- **Consulting and Programme Services (CaPS).** Provide through life services to enable our clients to manage the evolution of their own systems and services, in their own domain. Leveraging our long heritage of experience of designing, delivering and supporting safety, mission and business critical systems, we provide individuals with domain leading knowledge, skills and experience who can work within client teams or take full responsibility for the delivery of outcomes.

**Our people make us the successful company we are and have a TEAM TP Group culture. These values are:**

- Achieve together
- Embrace responsibility
- Strive for excellence
- Build unity
- Challenge ourselves
- Have integrity in all we do

**Company benefits include:**

- 25 days' holiday
- Discretionary annual bonus scheme
- Company pension scheme

**Other requirements**

- Candidates must have an existing right to live and work in the UK.
- Candidates will need to undergo an internal BPSS check prior to gaining site access.
- Candidates will also need to either hold a current SC clearance or be willing and eligible to undergo a Security Clearance check (SC level) upon starting their employment with the company. To gain SC clearance you will normally need at least 5 years' UK residency.

To apply for this role, please send a CV and a covering letter detailing your current salary and benefits package to **[hr@tpgroup.uk.com](mailto:hr@tpgroup.uk.com)**